



# Accessories make a statement

**M**ore than ever these days accessories are big in the fashion world.

Today outfits are more or less selected to match the accessories and these beautiful pieces in turn transform an outfit.

'Exotix' is emerging as a trend setter and leader in the direct selling industry, specialising in fabulous "in" accessories.

"We were fashion forward five years ago when we launched our exclusive range of accessories and now savvy women all over Australia are making a special statement wearing our jewellery and bags," says Fiona Strintzos.

'Exotix' semi-precious gemstones, pearls, silver and quality pieces are unique.

This season's bags are eye catching yet classic and versatile to carry all year round.

"In 2006 we plan to grow and further develop our product and people. Our event coordinators are enjoying a wonderful career package with many now



reaping the benefits of overseas travel, company cars and a fantastic income.

"Exotix' is a boutique company and our philosophy is

to pamper the individual woman. Peter and I encourage you to participate in the 'Exotix' experience," adds Fiona.



Ground floor opportunity to join a leading direct selling company Australia wide.

ph: 03 9523 0933 [www.exotix.com.au](http://www.exotix.com.au)

*exotix*  
fashion accessories  
*...with love to me, you*



▲ Pendants with leather tie, from \$44.



▲ Windsor sterling silver collection, \$375 a set.



▲ Zara round pendant on silk, \$75.



## Exotix twist to parties



**FASHION**  
with Esther Cvejic



▲ Women's and men's wallets, from \$95.

IN 2000, Fiona Strintzos, of Caulfield, recognised that fashion accessories were a big growth industry. With aspirations of setting up her own creative business, the former art teacher drew inspiration from her 20 years of experience working in the direct marketing field.

Fiona teamed up with her husband, Peter, designed a boutique collection of accessories and launched their label Exotix, which today has become a thriving business in a new era of party planning.

Exotix offers a very contemporary, extensive range of trend-setting jewellery, Italian leather handbags and wraps that are inspired by European designs.

"We use sterling silver, mother of pearl, Venetian glass, the very popular black agate and onyx," Ms Strintzos said.

"Our business model is streamlined to operate effectively and professionally. We are family oriented and selective - we don't mass recruit." Nevertheless, business is booming. "Women are attracted to the rewards, they love fashion, are ambitious and want the freedom to balance it (work) around their family. We provide all the tools they need," she said.

» For more information contact Exotix, 469 Hawthorn Rd, South Caulfield. Phone 9523 0933 or [www.exotix.com.au](http://www.exotix.com.au)



▲ Black pompom wrap, \$78, olive canvas and brown leather tote, \$228.

▲ Hearts gold-plated necklace, \$90.

Glen Eira  
**Caulfield Leader**